# Scan Modul and NewPort Capital enter into partnership and appoint new CEO to spearhead Scan Modul's accelerated growth strategy

Scan Modul International Holding B.V. ("Scan Modul" or "the Company"), Europe's market leading provider of modular storage solutions and related technologies for hospitals, announces it has entered into a partnership with NewPort Capital ("NewPort"). The investment of NewPort will facilitate the expansion of the Company's global footprint and broadening of its product and service offering to healthcare clients. With the transaction completed, Patrick Bark formerly CEO of LIFEHAMMER® will succeed Mr. Bar-Gil and Mr. Kaufman as CEO. Mr. Kaufman and Mr. Bar-Gil will continue to support the Company as board members.

Scan Modul's solutions enable healthcare facilities to implement a comprehensive fixed and mobile storage solutions covering the full footprint of hospitals and clinics. Scan Modul's solutions add economic efficiency to its customers by reducing excess inventory, increasing inventory turns, and saving valuable man hours spent every day on locating products and manual replenishment and inventory routines.

Rob van der Laan, Managing Partner at NewPort comments: "Scan Modul is strong company with a rich heritage of more than 100 years and a pioneer in ISO standard modular storage systems since the early 1970's. Scan Modul's unique market position and unrivalled installed base of over 8.000 hospitals across the globe, result in a highly recurring revenue model and makes it a perfect fit with our investment philosophy. We feel Scan Modul is a strong platform for further growth and together with the incumbent management team have identified ample growth opportunities, both organic and acquisitive. We value Yuval and Ahikam's commitment to the company as continuing shareholders and their willingness to maintain to contribute their knowledge and experience in their new roles. We are also very excited to have Patrick coming on board as our new CEO and fellow shareholder as we become stewards of this promising platform for growth. Patrick's experience and success growing companies internationally, leading them through postmerger integration processes and harvesting synergies will be of great benefit to Scan Modul under our ownership."

## Vibrant history dating back over 100 years

Founded in 1912, Scan Modul® has more than 100 years history in the healthcare sector and for more than 40 years it has been supporting its customers in the development and implementation of logistics solutions. After being acquired by Mr. Bar-Gil and Mr. Kaufman in 2014, and under their leadership, Scan Modul was reorganized and completed its integration with Medi-Math® and Byrum® while focussing on operational excellence and developing a cost leadership position in the industry. By leveraging its buy & build experience and international network, NewPort will support Scan Modul in its next development phase, building



on the current direction taken by the Company's management and the strong platform in place to support further growth.

"It has been an honor to lead Scan Modul through a restructuring and I couldn't be more proud of all that our team has accomplished as we prepare to enter our next phase under new ownership," said Mr. Bar-Gil. "We have transitioned Scan Modul into a position of both market and cost leadership while maintaining our unrivalled quality standards and reputation. We transition to our new role having full confidence that Scan Modul is in the best position from which to drive a new chapter of growth. Together, Ahikam and I will continue to support the Company by helping to shape the strategic agenda and we are excited to work with Patrick Bark and the rest of the management team in the execution thereof."

Patrick Bark, newly appointed CEO of Scan Modul, comments: "The partnership with NewPort represents a new and exciting chapter for Scan Modul as we seek to accelerate the growth strategy of the Company. NewPort's entrepreneurial heritage and investment approach are a great fit for Scan Modul and their team brings valuable buy & build experience that will help Scan Modul execute on its vision for the future. I look forward to leveraging the Company's strong platform and leading reputation to drive value for Scan Modul's customers and channel partners across the globe."

Melvin Sie, Investment Director at NewPort, added: "We are impressed by Scan Modul's entrepreneurial spirit and the team's achievements in developing the Company into an industry leader with best in class innovation and operational capabilities. Its modular solution (from bulk to mobile to fixed storage) has been on the market since the early 1970s, providing customers the confidence of a thoroughly tried-and-tested solution which has been fine-tuned through the experiences of countless healthcare facilities. Today, the Company however does not only look at hardware in materials management but combines technological developments and the ability to capture data automatically from various aspects of hospitals' operations resulting in further cost saving, safety and efficiency to a hospital".

### **About Patrick Bark**

Prior to joining Scan Modul, Patrick was CEO and shareholder of Life Safety Products B.V., market leader for safety hammers and safety products for the automotive industry under the brand LIFEHAMMER®. Prior to Life Safety Products, Patrick spent 13 years at Poppers Holding B.V., a manufacturer and distributor of pneumatic tools and fasteners. At Poppers, Patrick held various Board Member positions and also became shareholder. Patrick started his career in 1991 as a Management Trainee at Metabowerke GmbH & Co KG in Germany, a manufacturer of electric hand held and stationary power tools, and served in various roles in product management, sales and marketing until 1998. Patrick holds a Bachelor in Business Administration from Hogeschool Haarlem. During his career Patrick spent more than 11 years abroad and developed



himself into an entrepreneurial CEO, skilled in international business development, distribution, manufacturing and sourcing, building a solid track record and excellent reputation.

#### **About Scan Modul**

Scan Modul, headquartered in Houten, the Netherlands, has over a century of experience partnering with healthcare institutions and started working with hospitals back in 1912. During the decades that followed the Company expanded its product range from catering solutions to hospital beds and trolleys, until the early 1970s when it introduced a revolutionary modular storage concept to the Scandinavian market and which became the ISO standard for the healthcare industry. Scan Modul offers the most complete line of storage products in the industry, ranging from bulk to mobile to fixed storage solutions, complemented with a technology based RFID and IT software suite. Together with its clients the Company designs supply chain management solutions that, once implemented, saves clients valuable time and money. In short, helping clients meet the demands of modern medicine through the most efficient supply process possible.

Also see www.scanmodul.com

#### **About NewPort**

NewPort is focused on investments in existing Dutch (often internationally active) mid-market companies in the manufacturing business or (financial) services industries, and the food and packing sector. Typically, these companies have an annual operating profit ranging between € 2 and € 7 million. NewPort realized growth by working together with and supporting entrepreneurial management teams.

Also see www.newport.capital

